

## Message Text

UNCLASSIFIED

PAGE 01 STOCKH 03587 140509Z  
ACTION EUR-12

INFO OCT-01 ISO-00 EB-08 /021 W  
-----001404 150543Z /16  
R 131511Z SEP 78  
FM AMEMBASSY STOCKHOLM  
TO USDOC WASHDC  
INFO SECSTATE WASHDC 4698

UNCLAS STOCKHOLM 3587

E.O. 11652: N/A  
TAGS: BEXP, SW  
SUBJECT: ADS REQUEST FOR HANEX, INC., LOS ANGELES, CA

REF: COMMERCE CD-144, AUGUST 23, 1978

1. WHEN WE CONTACTED MR. JOHN PIHL OF THE FIRM HARALD PIHL REGARDING THIS ADS REQUEST, HE CLAIMED THAT HARALD PIHL HAS BEEN IN CORRESPONDENCE WITH HANEX AS A CANDIDATE TO REPRESENT THEM IN SWEDEN AND IS IN THE PROCESS OF STUDYING THE SWEDISH MARKET FOR HANEX PRODUCTS. WE SUGGEST THAT HANEX, INC. INFORM HARALD PIHL WHETHER THEY SHOULD CONTINUE THEIR MARKET RESEARCH FOR HANEX, INC. OR NOT.

2. HARALD PIHL  
NYBROKAJEN 7  
S-111 48 STOCKHOLM, SWEDEN  
CONTACT: MR. JOHAN PIHL  
PHONE: 08/24 43 00  
CABLE: HAPIHL TELEX: 19999 PIHL S  
COMMENT: THIS COMPANY WAS ESTABLISHED 1912. IT DEALS IN METALS, CHEMICALS, PLASTICS, AND HYDRAULIC PRESSES. ACCORDING TO LOCAL CREDIT SOURCES COMPANY IS FINANCIALLY SOUND AND HAS MET PAYMENTS PROMPTLY.

3. IF HANEX DECIDES TO PURSUE ITS ADS REQUEST, IT SHOULD  
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CONTACT THE FOLLOWING THREE FIRMS WHICH HAVE EXPRESSED INTEREST IN RECEIVING DESCRIPTIVE MATERIAL.

A. VICTOR BERG AB  
SANDHAMNSGATN 13  
S-115 40 STOCKHOLM, SWEDEN  
CONTACT: MR. ERIK KJELLNER

B. INA NALLAGER AB  
BOX 4033  
S-181 04 LIDINGO, SWEDEN  
CONTACT: MR. MIHKEL MATHIESEN  
C. D& E TRADING AB  
BOX 17056  
S-104 62 STOCKHOLM, SWEDEN  
CONTACT: MR. NILS ERIK RAVELL.  
KENNEDY-MINOTT

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 13 sep 1978  
**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 jan 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1978STOCKH03587  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D780375-0428  
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**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
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**Review Event:**  
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**Review Release Event:** n/a  
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**Review Withdrawn Fields:** n/a  
**SAS ID:** 1442995  
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**Status:** NATIVE  
**Subject:** ADS REQUEST FOR HANEX, INC., LOS ANGELES, CA  
**TAGS:** BEXP, SW  
**To:** COM  
**Type:** TE  
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**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
US Department of State  
EO Systematic Review  
20 Mar 2014  
**Markings:** Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014